

The only providers of dedicated on-site production and reverse logistics for the automotive sector in the UK

2 into 1 = 4 Numbers designed to save money!

Logistics is all about making the numbers stack-up, optimising performance means having a critical eye on the KPI's. In short this means making our clients money go further through eliminating waste.

Cost savings, optimised resources and cutting out waste

The opportunity to consolidate a two track operation to a single track resulted in some very careful planning. Especially when the timeframe specified was 4 months.

In excess of 2,000 man hours was involved in relocating some 4,000 parts together with the reorganisation of the warehouse and line side delivery. This challenge was immense given such a short time frame.

Within the targeted time frame of 4 months, the Rudolph and Hellmann Automotive team planned and successfully implemented the consolidation from two track to one track.

Making resources work harder by challenging ourselves to do better with less.

"The customer is delighted with the results and we are currently helping them with a dedicated line side support team. We are thrilled with the team achievement on this project, confirming once again the customers' interests are always at the heart of our operation."

Martin Rollings, Managing Director UK Operations, Rudolph & Hellmann Automotive

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Redevelopment delivers 90% increase in capacity There's always a better way, it just depends how much you want to change.

Two heads are better than one!

When one of our major clients invited us to get involved in the planning and design stage of their facilities, we knew our combined experience and expertise would pay dividends. Working together we could explain the benefits in designing the layout based upon the optimum levels each area and process could deliver.

Executing the plan

To eliminate any chance of disruption to the business the changes were planned to take place over two weekends and were completed with a day to spare.

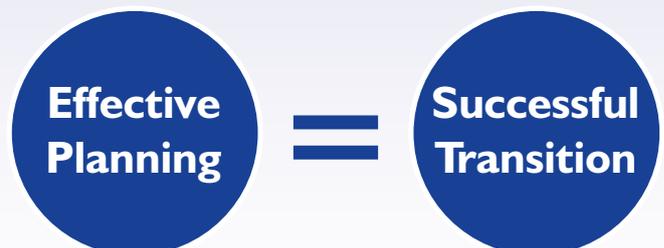
Reaping the rewards

Applying changes to the way goods are received has now given us the capability to deliver a 24 hour operation. Plus we have realigned all inbound dock times and communicated this to the carriers so we have a smoother inbound / outbound flow. The re designed areas have seen an overall increase in capacity of 90% enabling it now to hold all raw materials in a single location.

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The consolidation has resulted in a significant cost saving to our customer.

Our client is extremely pleased with the results and I want to personally thank the Rudolph and Hellmann Automotive team for the highest degree of professionalism throughout the projects implementation."



Martin Rollings,
Managing Director UK Operations, Rudolph & Hellmann Automotive

5000 additional units to China for a client in the USA



The introduction of shipments to China created its own challenges around the management of stock - but when the client's based in the USA, the 6 hour time difference makes the 14 days – the time given to turn the project around - even more testing!

5000 units, 14 days and a bonded warehouse

When one of our clients set us the task of processing 5000 additional units for China through their warehouse and out to their spares department all within a 14 day turnaround; it felt a big enough challenge.

Six hour time difference made for complex communications

Increased volumes inbound and outbound could not impact upon the management of the spares activity. Through meticulous planning of the warehouse layout and delivery/collection timeslot management - the customer requirements could be met. But it would require clear communication and with a major part of our customer's business based in North America (with a 6 hour time difference to the UK), liaison between our site and the customer would be complex.

40% increases in output

"This is an ongoing project but I'm delighted that up to now we have seen significant 40% increases in output. Well done to everyone! Once again when we were called upon by our customer to deliver change to meet increased work load to support their business, we achieved it. With good planning, a high level of communication between USA / UK and designated carriers, each milestone was reached and the execution precise and on time.

Special Thanks to Steve Layton at our Winsford site who put himself out beyond the normal requirements to make sure we achieved all that was asked."

Mick Cook,
Contract Manager, Rudolph & Hellmann Automotive

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Automotive Manufacturing Update

UK car manufacturing sees best year-to-date performance since 2008, producing 1,132,017 units – up 0.6%. Its strongest run of growth in 6 years, despite a drop in production in September.



Breaking records year on year is testament to the whole supply chain

With production figures for the UK domestic market up 17.7% in September, the new car market continues to thrive. It never ceases to amaze me how the automotive industry continuously pushes the envelope. Its ability to break records year on year is testament to the whole supply chain. With constant pressure to continuously improve efficiencies, its great news that we're yielding the best year-to-date performance for six years and comfortably surpassing one million units.

All this despite output falling 22.1% in August

With manufacturers taking additional holiday shutdown, it was understandable outputs dropped. August is typically the quietest month for new car sales as people holiday. Never the less car production fell 22.1% when compared to the same period in 2013. This may be because some key automotive manufacturing plants took

extra shutdown. Some of these shutdowns were to implement changes and investment designed to make the manufacturing process more efficient in the future.

As JFK said... "The time to repair the roof is when the sun is shining."

Investment by the automotive manufacturing sector into new models means the September figures took a dip because some manufacturing plants underwent re-tooling. However, it's the new models from these plants which will help increase future production volumes. So the outlook is good as growth is expected in coming months as new investments into UK engine production and automotive manufacturing facilities take hold.

Jeff Hyde,
Finance Director and Company Secretary,
Rudolph and Hellmann Automotive

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Thriving UK automotive industry remains wary of skills gap

UK manufacturing is high but concerns remain over the damaging impact of the skills gap. A recent report issued by Engineering the Future shows confidence in UK manufacturing is high but concerns remain over the damaging impact of the skills gap. On the back of 27 consecutive months of growth (at the time of the event) and a doubling of UK export value, skilled automotive workers are in demand and a skills shortage is emerging.

£5.4 million, Government funding designed to help UK automotive suppliers close the skills gap
Funding of £5.4 million, was awarded on 20th October 2014, by the Department for Business,

Innovation and Skills (BIS). This funding is designed to help UK automotive suppliers win new business and close the skills gap.

Automotive industry launches initiative to address 100,000 person skills gap
UK-based automotive manufacturers will hold events to help increase students' awareness of the variety of career opportunities the industry offers next month in a bid to plug a 100,000 person future skills gap.

Participating organisations include BMW, Ford, Jaguar Land Rover, McLaren, Michelin, Millbrook Proving Ground, Nissan, Toyota and Vauxhall.



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ZF Lemforder Charity Walk for Cancer Research UK

A 7 mile sponsored walk amidst the stunning countryside surrounding Kinver, Staffordshire on the 29th June 2014.

A big "Thank You" to a number of colleagues based at our Darlaston site who were recently involved in a huge charity fund raising event in aid of Cancer Research UK, the chosen charity of our client. Participants set off at 10 am on a glorious Sunday morning for a 7 mile sponsored walk amidst the stunning countryside surrounding Kinver, Staffordshire.

"It was thoroughly enjoyable, everyone had a great day. £583 was raised from Rudolph and Hellmann Automotive and a total of almost £4500 was raised overall" said Mick Cook, Contract Manager, Darlaston.

"Well done to everyone involved in making such a memorable day and raising money for such a worthy cause." - Martin Rollings.



Pictured from left to right:
Daljit Ghuman, Geoff Price,
Kay Gibbons, Mathew Miller
and Lee Thomas.

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Spot Light On...



David Cawser Accounts Assistant

When did you start working for Rudolph and Hellmann Automotive and what attracted you to the company?

My career began at Rudolph and Hellmann Automotive in March this year as an Accounts Assistant working on the Purchase Ledger.

The role is completely different to anything I have ever done before; up to this point I was a fully qualified carpenter building kitchens and bedrooms. I have always been interested in accountancy and began studying at evening college after work. I was looking for a new opportunity when I saw the job advertised, and the rest is history.

I am relishing the new challenges of my role and learning new skills. Being a part of the finance team at Head Office is very interesting and I love it. I am learning something new every day; I have just been made the Fire Marshall after recently completing the course.

What do you do in your spare time and have you got any good DIY tips?

Having a lovely wife and three children, my time at weekends and after work is hectic. My wife has just completed her degree, I study and do carpentry at the weekends but we manage to squeeze in bike riding and walking my massive fox red Labrador.

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Win yourself a Bottle of Bubbly Spot the 5 changes

In real life these trucks are all the same apart from the registrations, we've retouched them and if you look carefully you will spot the 5 changes we've made.



For details on how to enter the competition and T&Cs and to view online please visit:
www.rh-automotive.co.uk/news-and-case-studies/spot_the_difference

Last Newsletter Competition Winner

Congratulations to **David Henderson**, David has recently joined us in our new Gaydon operation, but has a long association with Rudolph and Hellmann Automotive - in fact since it all began, January 2000.

Congratulations, we hope you enjoy the bubbles!

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Supply Chain Consultation	Process Implementation	Contract Logistics	FREE Supply Chain Audit & Healthcheck
<p>Discreetly assess your inbound and outbound supply chain and submit a detailed report on the areas you can improve and save money.</p> <ul style="list-style-type: none"> ■ Discreet Assessment ■ Full Logistics Audit ■ Process Mapping ■ Process Re-Engineering ■ Process Development ■ Error Proofing ■ Tender Specification Creation 	<p>Set-up your inbound and outbound supply chain to maximise efficiency, recruit and train your people and step away when everything is working.</p> <ul style="list-style-type: none"> ■ Consultation and Evaluation ■ Recruitment and Implementation ■ Spot Audits and Support 	<p>Provide you with a complete out sourced cost centre operating to your SLA and KPI's.</p> <ul style="list-style-type: none"> ■ Fixed Term Contracts – from months to years depending upon your requirements ■ Rolling Contracts – should you wish to continue a fixed term contract but not wish to enter into another fixed term contract ■ Project Based Contracts – if you have a specific, defined project that you would like us to work on 	<p>Our FREE 'on site logistics' audit – carried out under a non-disclosure agreement anywhere in mainland UK. Drive out excess cost and inefficiency from your manufacturing supply chain through better processes, systems and training. Our findings will be reported in full confidence and will provide a detailed analysis of where savings and improvements can be made.</p> <p>To find out more call us on 01543 441670</p>

